

Print Management

Commercial Printing

Business & Computer Forms

Design

Warehousing & Distribution

Electronic Commerce

Supply Chain Management

Labels

For more information or
to be connected with any
Wickliffe office, branch,
plant or person call
0800 226 440

Also part of the Wickliffe solution...



Print Solutions

We have an unrivalled strength in business forms, as well as a broad digital and colour print capability.



Design Solutions

We work with you to create products that meet your business needs, reflect your organisational and brand values, and which can be produced in the most efficient way.



Strategic Sourcing

We have access to all other forms of print production through our network of suppliers and partners built up over many years in the industry. We can also integrate the sourcing of print with other highly distributed consumable products that may be required through your organisation.



Supply Chain Logistics

We can manage inventory on your behalf using our nationwide network and sophisticated warehouse management systems to minimise your holding costs.

AUCKLAND
Phone 09 571 1901
Fax 09 571 1987

CHRISTCHURCH
Phone 03 343 2888
Fax 03 343 9120

PALMERSTON NORTH
Phone 06 358 8231
Fax 06 358 1798

DUNEDIN
Phone 03 466 5100
Fax 03 453 0662

WELLINGTON
Phone 04 473 3357
Fax 04 470 7401



www.wickliffe.co.nz

WICKLIFFE



E-commerce Solutions For Buying & Selling





ECOS is one of the most sophisticated and scalable hosted e-procurement solutions available. Let us help you implement the right solution to fulfil your trading strategies.

ECOS features

- Catalogue-based ordering
- Graphical-based product catalogue
- Sophisticated made-to-order templates (allowing product kits to be built up)
- Request for quote (RFQ)
- Multi-supplier order routing
- Promotions facility
- Apparel templates for style/colour/size
- Management reporting
- Product and price approvals
- Order and invoice views
- ERP (enterprise resource planning) integration

Wickliffe can also provide supply-chain facilities, including call centre/help desk management and warehouse logistics (see Supply Chain Logistics brochure).

Benefits for sellers and buyers

If you want a tool to promote your products to customers (sell-side) or one to control your spending with your suppliers (buy-side), use ECOS to:

- provide efficiency and value across your supply chain
- streamline the ordering process
- reduce operating costs
- reduce maverick purchasing
- control unauthorised spending
- enhance existing supplier and customer relationships
- reduce capital outlay by using a hosted solution.

Buying through ECOS

As a buy-side solution, ECOS is an ideal way to improve both purchasing controls and efficiencies.

Implementing a buy-side solution includes working with your suppliers to enable the transfer of catalogue, product, order and invoice information. This gives you a single point of purchase for all MRO (maintenance, repairs and operations) products.

Selling through ECOS

As a sell-side solution, ECOS enables you to communicate directly with your customers.

Our customisation facility allows you to create a site with a look and feel consistent with your organisation's image.

A sell-side solution is ideal for a manufacturing organisation with stock and configurable/personalised products. When combined with our logistics services it provides an extremely efficient and cost-effective solution for dealer or agency networks, B2B (business to business) or B2C (Retail) transactions.

Messaging Integration

When implementing an ECOS solution, integration is emphasised. This ensures each party achieves maximum efficiencies.

A key component of integration is a sophisticated messaging infrastructure. ECOS uses XML technology to manage information flows between organisations and applications. We have a range of formats which provide integrated links between trading partners, as well as data mapping services.

Licensing

ECOS is a hosted solution based on the Application Service Provider (ASP) model. This robust ASP solution is hosted in a secure environment built on industry-standard hardware and software. Benefits of an ASP solution include:

- access to the latest version of best-of-breed business applications
- 24/7/365 access from anywhere via the Web
- fast set-up with minimal customisation required in most cases
- no additional software and architecture to purchase, install and maintain
- lower cost of ownership and faster ROI – typical savings of 30% or more
- reduced implementation risk
- no large capital outlay required.



WICKLIFFE

For further details on using ECOS, please don't hesitate to contact your nearest Wickliffe branch.